

THE CARIBBEAN IXP EXPERIENCE: LESSONS FROM THE PROCESS

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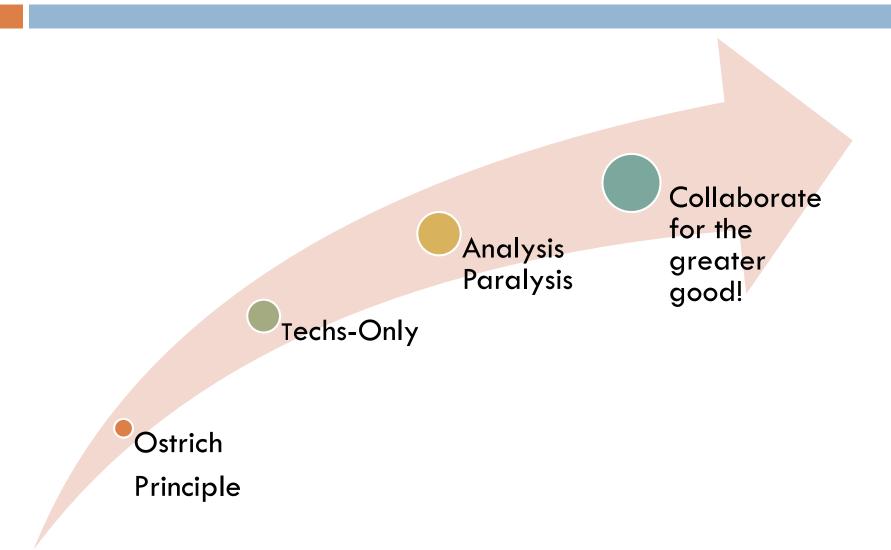
Caribbean Realities

Increase In Internet Usage In The Caribbean Over The Last Ten Years

Greater Demand For A More Economical And Efficient Ways Of Delivering Internet Services

Governments See The Internet As A Key Driver For Social And Economic Development

Some Caribbean Responses...



"Cooperation Makes It Happen"

Advocacy Groups:

- Caribbean Telecommunications Union (CTU)
- Caribbean Network
 Operators Group
 (CaribNOG)
- Packet Clearing House (PCH)

"Cooperation Makes It Happen"

Stakeholders:

- Governments
- Regulators
- Internet ServiceProviders
- Civil Society Groups

Lessons Learnt

- ■Stakeholder Engagement is Key
 - In business, the stakeholder is seen as individuals or groups that can influence the firm's strategy

Lessons Learnt

IXP Location — facility neutral

Trust makes other options possible

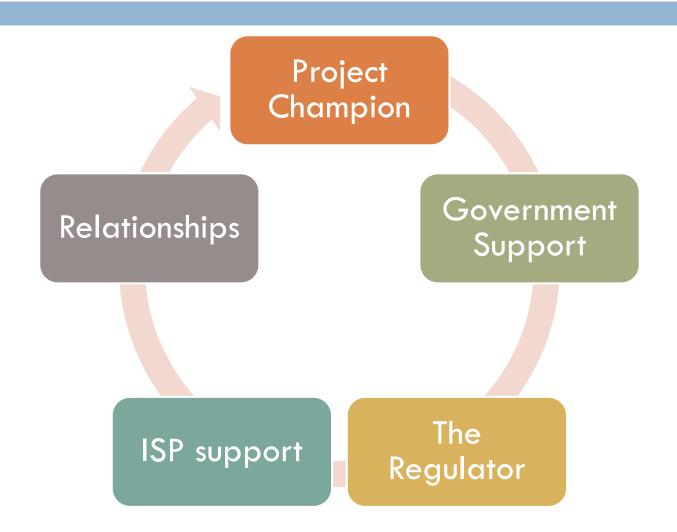
Cost Structure

- cost neutral

Keeping cost of participation to a minimal

Reducing barriers to entry for future participants

Lessons Learnt



Next Steps...

Improved QoS

Growth in the Domestic Internet Ecosystem through the development of:

- Local Internet based services
- Local content

Increase in the number of Caribbean IXPs

Engineering the outcomes we want to see!

Thank You

